

## Chairman's message

### Greetings from PACE!

Telecom contributes to the growth of the economy of the country and its GDP. We are too happy to be a part of this industry and take pride in being part of the growth of the economy. In the decade that has gone by PACE has grown and gained strength with most of the telecom operators and the tower companies in India. Our larger presence in more than 15 countries in Africa has added feather to the cap and started the global journey. Our entry in to the comprehensive Operations & Maintenance Management Services with tower companies in India and deployment of in house developed solar solutions in West & Eastern parts of India are the notable achievements. Introduction of innovative products & solutions with the state of art technology and cost effective solutions are major contributors of PACE to the telecom industry. Keenness to develop products that are the need of the hour with an eye on cost optimization is the hallmark of PACE.



Our presence across India with more than 2,500 employees and with more than 50 employees across 15 countries in Africa shows the commitment towards the product support, services and our focus on customer engagement to meet or exceed their expectations. We are an organization that combines Development, Manufacturing, Field Service Support, Operations and Financial & Managerial capabilities to meet the needs of the telecom industry in providing energy management solutions. In spite of the global economy facing stiff challenges, the telecom industry going through the regulatory hurdles and foray of multiple operators in fierce competition amongst themselves, PACE has withstood the time of challenges & winds of change with their strong competent work force & their dedication in caring the customer. Our state of the art products backed by high capacity manufacturing facilities, larger presence across India & in Africa who are all supported by qualified and energetic senior management team, together will make the journey to the future to meet the needs of Op cos & Tower cos. We are confident that PACE will be a trendsetter in providing energy efficient solutions and will play larger role in providing O&M Services which will be a differentiating service amongst the players.